



A GATEWAY TO HEALTH FOR THE UNDERSERVED

Annual Impact Report 2015



A LETTER FROM OUR CHIEF EXECUTIVE OFFICER



2015 was an extraordinary year at Clínica Tepeyac, punctuated with several momentous achievements. As one of Metro Denver's only health resources founded to serve uninsured Latinos, Clínica Tepeyac's ultimate goal is to help the most vulnerable members of our community achieve good health. With your help, Clínica Tepeyac made remarkable progress in 2015 towards achieving this goal.

In the early part of 2015, we completed a major expansion and renovation of the clinic, significantly increasing our capacity to serve more patients. As part of this expansion, we added a dedicated counseling room to create opportunities for "warm hand-offs" between our medical providers and behavioral health therapists. We also added a financial screening room to enroll Medicaid and Medicare patients, and a group visit room. We completed 12,092 patient appointments and served 4,897 unduplicated patients. Additionally, we made 9,940 health promotions and education contacts with 2,887 patients and community members.

In August, Clínica Tepeyac achieved a critical benchmark when it obtained its designation as a Federally Qualified Health Center (FQHC). FQHC status is reserved for clinics that have a demonstrated track record of providing comprehensive health services to underserved communities. Moreover, FQHC designation greatly enhances Clínica Tepeyac's prospects for long-term sustainability through general operating support, enhanced Medicaid reimbursement, and access to a discounted pharmacy program and other Federal grant opportunities.

Deepening the integration within primary care, behavioral health and health promotion continues to be a high priority for Clínica Tepeyac. Our behavioral health staff are present at the medical clinic every day to meet with patients and provide brief therapeutic interventions. Our health promoters "promotoras", are in the waiting room at the clinic most days to outreach to patients and invite them to participate in our wide range of health promotion and chronic disease management classes.

Clínica Tepeyac continues to prioritize expanding access to care; strengthening the integration among primary care, behavioral health, and health promotion services; and building upon our financial sustainability. We are also seeking feedback from our patients, neighbors and community stakeholders to help shape our long-term vision of bringing all of our services under one roof, while also adding oral health and pharmacy services.

We wouldn't be able to do all of this without YOU, our supporters. Many thanks to those who offer their time and resources in support of our mission to provide culturally-competent health care and preventive health services for the medically underserved.

Muchismas Gracias,

A handwritten signature in blue ink that reads "Jim Garcia". The signature is stylized and fluid.

Jim Garcia



ABOUT CLÍNICA TEPEYAC

NEED:

Denver's most vulnerable residents often arrive at Clínica Tepeyac acutely ill, coming as a last resort after having delayed care. Between 80 and 90 percent lack any type of insurance. Even with expanded coverage through the Affordable Care Act, in the City and County of Denver alone there are nearly 90,000 low-income persons who are not being served by a health center.

MISSION:

Clínica Tepeyac provides culturally competent health care and preventative health services to the medically underserved in metro Denver.

VISION:

By 2020, Clínica Tepeyac is under one roof, tripling the number of visits completed annually while adding dental and pharmacy services.

VALUES:

Dignity ~ We respect the inherent dignity of each person.

Integrity ~ We value authenticity and consistency.

Quality ~ We demonstrate excellence.

IMPACT STATS

2015 IMPACT STATISTICS:

- **12,092** appointments completed (913 of which were behavioral health visits).
- **4,897** unduplicated clients served.
- **9,940** health promotions and education contacts completed by 2,887 patients and community members.
- **58 volunteers** —eight medical providers, five behavioral health providers and 45 in other roles.
- Volunteer hours : **total of 3,273 hours of service.**
- Volunteer value: **\$130,920.**
- **FQHC (Federally Qualified Health Center) designation.**
- **900 square feet** added to the clinic.
- **Six new work stations and one conference room** added to the administrative and behavioral health offices.
- Began **accepting Medicaid.**



Dan Luna, artist



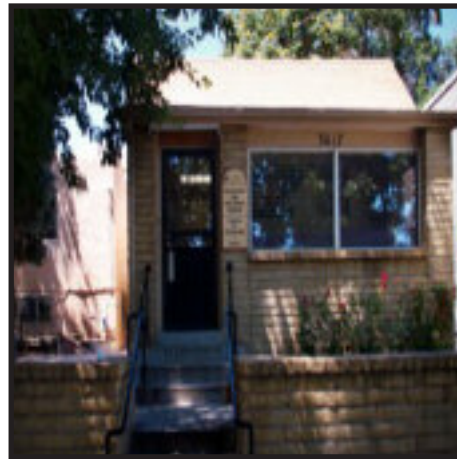
Community member playing at the Globeville Community Festival at Stapleton Park, adjacent to Clínica Tepeyac.

CLÍNICA TEPEYAC'S HISTORY

In 1993, parishioners of a church in north Denver noticed a growing number of Latino families who lacked insurance and were going without health care. The group conducted a community needs assessment and confirmed that a large percentage of the predominantly Latino community lacked health insurance and were more likely to be at risk of preventable illnesses. In response, community members transformed a dilapidated house next to the church into Clínica Tepeyac. In 1994, Clínica Tepeyac opened with two exam rooms and a culturally responsive staff and volunteers who, along with providing basic medical services, offered preventive health education. There has been tremendous organizational growth and evolution since, with the most significant being the integration of physical health, behavioral health and health education. In 2015, Clínica Tepeyac was awarded designation as a Federally Qualified Health Center (FQHC)—one of its most notable achievements to date and recognition of its ability to provide high-quality care for the underserved.



Where We Started



Where We've Been



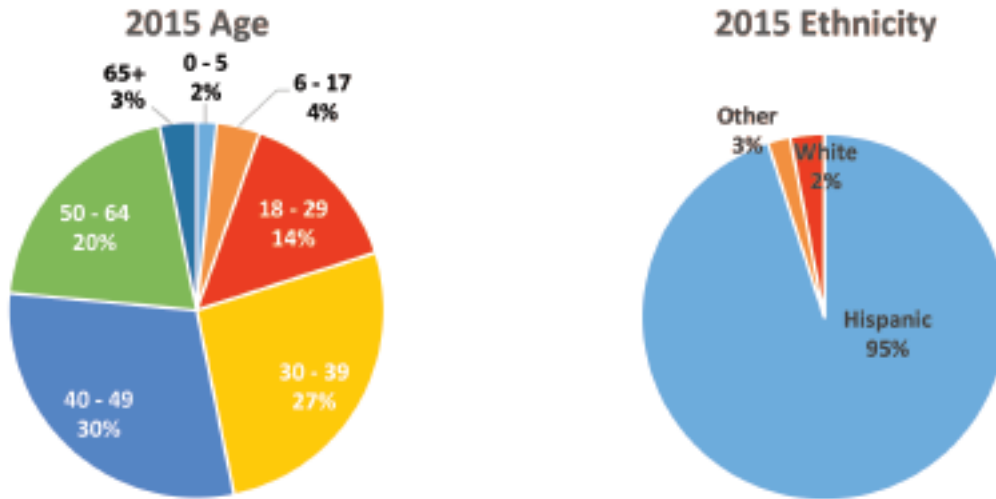
Where We Are (Clinic)



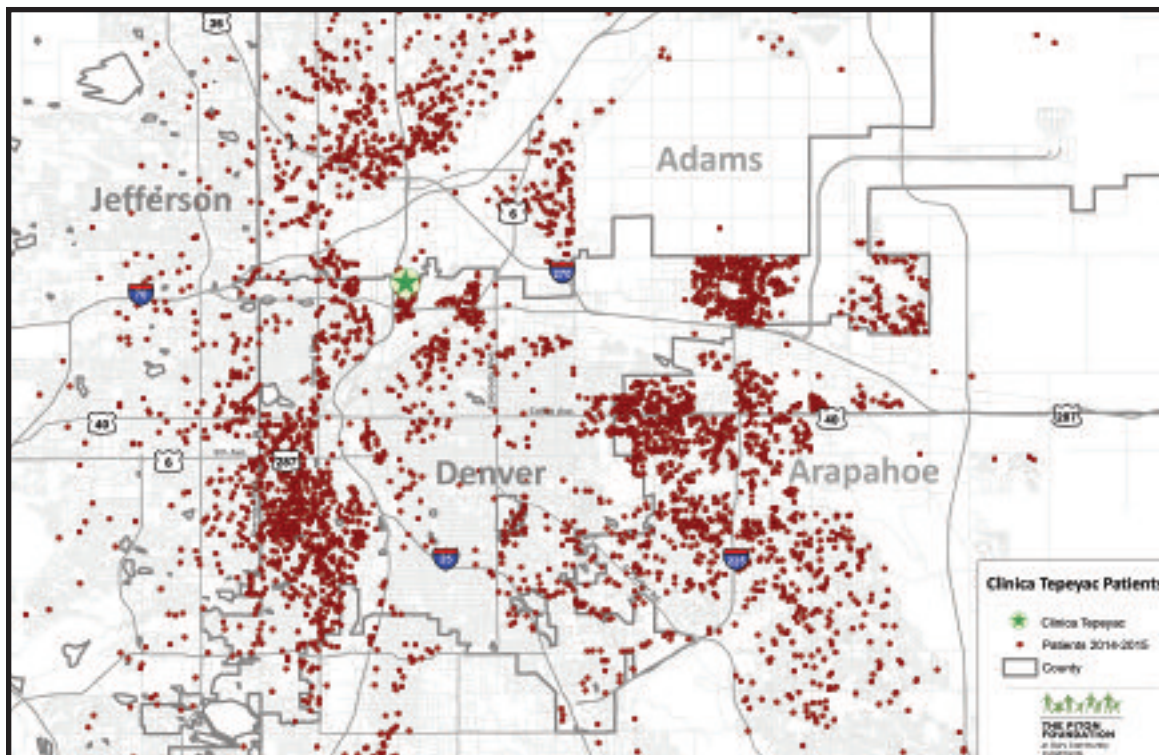
*Where We Are (Administration
and Behavioral Health)*

WHO WE SERVE

Clínica Tepeyac is a Federally Qualified Health Center located in the low-income Globeville-Elyria-Swansea neighborhood of Denver, Colorado. For more than two decades, Clínica Tepeyac has been providing affordable, accessible, culturally responsive health care for working poor, predominantly Spanish-speaking families and individuals in the Denver Metro area.



PATIENT MAP



This map shows Clínica Tepeyac's patients in 2015 in relation to their home address. Although the clinic is located in North Denver, our impact area is throughout the entire Denver-Metro area. The clinic is located just north-east of the I-25 / I-70 interchange (represented by the green star on the map).



CLÍNICA'S TEPEYAC SERVICES

- **PHYSICAL HEALTH:** Preventive care, primary care, chronic disease management, personal health coaching, HIV/AIDS managed care, referrals for specialty care and screening for enrollment in Medicaid.

Clínica Tepeyac provides low-cost primary and preventive care at its clinic. All paid clinic providers and staff who deliver services directly to patients are completely bilingual, and all volunteer providers possess some level of Spanish fluency. In addition to general primary care services, patients have access to a number of high-quality, evidence-based programs to support their health and wellness, including: comprehensive prenatal care for expectant mothers; HIV/AIDS managed care that is overseen by one of Colorado's leading infectious specialists; and a comprehensive diabetes program that includes exercise, healthy eating instruction and personal health coaching

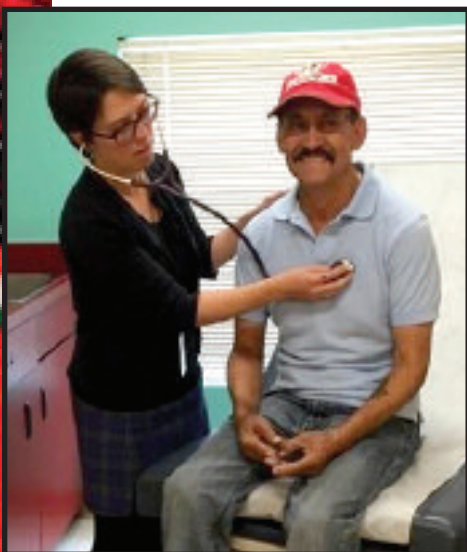
- **BEHAVIORAL HEALTH:** Bilingual behavioral health services including counseling for individuals, couples and families, and both shorter interventions and longer-term treatment plans.

Physical health care is integrated with behavioral health care. Clínica Tepeyac has bilingual counselors who are available to respond when individuals and families are experiencing emotional distress. Clínica Tepeyac's providers are aware of the stressful challenges their patients face as well as the strengths of their patients' culture (resilience, spiritual beliefs, family and community) that empower them to move past those challenges.

- **HEALTH PROMOTIONS:** Cancer education and prevention, community outreach and engagement, smoking cessation education and advocacy, healthy cooking classes and exercise classes.

Health promotions, the third component of the integrated model, trains members of the local community to serve as peer-to-peer educators under the evidence-based Promotora de Salud model. Promotoras conduct bilingual, community-based workshops and provide one-on-one education and outreach to engage community members in their own health.

A SUCCESS STORY!



Simon, a Latino male in his 50s, came into the clinic presenting with asthma. He works in a machine shop where he is regularly exposed to pulmonary irritants. As the primary provider for his family, Simon sought out care at Clínica Tepeyac because of our trusted reputation for culturally responsive service and affordability. Clínica Tepeyac's bilingual provider was able to treat his asthma; however, a blood test identified two other conditions — Simon was diagnosed with diabetes and dangerously high iron levels. Using the team-based approach, our providers helped Simon learn to manage his diabetes through medication, diet and exercise, and they immediately began treatment to steadily reduce his iron levels. Furthermore, through a longstanding community partnership, Simon was able to receive a low-cost biopsy on his liver to screen for other potential co-occurring conditions. The result is that Simon is breathing easier, managing his diabetes and is able to continue working and providing for his family.

ACCOMPLISHMENTS AND AWARDS

AWARD:

Mayor's Diversity Award

Denver Mayor Michael B. Hancock, along with members of his community commissions, honored 10 individuals, including Clínica Tepeyac CEO and Founder Jim Garcia, who demonstrate a commitment to diversity, inclusive excellence, leadership and civic service with Mayor's Diversity Awards.

*Jim Garcia, Clínica Tepeyac CEO
and Founder, accepting the
Mayor's Diversity Award*



COLLABORATIONS

St. Joseph Hospital, Denver Eye Surgeons, Denver Retina Center, The Right to LiveWell Colorado, GrowHaus, Denver Health and Hospitals, Regis University's School of Nursing, Children's Hospital, Focus Resource Center, Denver Parks and Recreation, Denver Urban Gardens, the American Diabetes Association, Women's Wellness Connection, Groundwork Denver and many others.

MEMBERSHIPS

North Denver Cornerstone Collaborative, GES Nonprofit Coalition, Colorado Community Health Network.

2015 BOARD OF DIRECTORS

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Jack Montemayor
Rita Elsa Toro
Christopher Urbina, MD

A GREAT MANY THANK YOU'S TO OUR VOLUNTEERS!!!

Clínica Tepeyac engages volunteers to help leverage funding from its supporters, to expand the services and expertise available to its patients, to provide learning opportunities for new medical professional, and to promote health access and healthy lifestyles at the community level. The support of volunteers also helps Clínica Tepeyac continue with one of its foundational commitments: No patient is turned away if unable to pay.

Patricia Abbott, FNP
Xochilt Alamillo
Rosemarie Alfaro
Silvia Almanz, RN
Sandy Amaro
Rado Anzulovic, C.N.A.
Andrea Apodaca, RN
Lorraine Bacon, RN
Dan Bacon, RN
Seth Bauer-Martinez, EMT
Kammeron Black
Harvey Bograd, MD
Courtney Breaux, RN -
Raquel Bruce
William Burman, MD
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Richard Charles, MD
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MaryJo D'Orazio
Cynthia Duran
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Anthony Garcia
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Connie George, RN-Nurse Midwife
Mimi Giang, MD
Lorraine Gill, RN
Jose Luis Guerrero-Baez, C.N.A
Nancy Gunzner
Ryann Hansen
Tristan Huie, MD
Charles Jenkins, MD
Sarah Kassay
Ana Lara-Roca
Julie Ley
Carrol Lovato
Mark Love, PA
Rosie Marin
Edward McAuliffe, MD

Danika Mcgregor, C.N.A
Jennifer Mclean, PA
Abby McNulty, RN
Jessica Najera
Alex Newton
Ali Newton
Maricela Ortega
Judith Paley, MD
Guadalupe Pastelin
Christine Patel, RN
Manoj Pawar, MD
Christina Perez
Mario Perez
Monita Poudyal, MD
Silvia Ramos
Mary Ann Rhode, RN
Ana Roca-Lara
Graciela Rodriguez, C.N.A.
Vincent Scudella
Maria Torres
Christopher Urbina, MD
Dejunie Valdez, C.N.A
Paula Vargas
Jennifer Villalobos
Molly Weissert, RN
Robert Williams, MD



A booth in the "Mercado" at Fiesta on the Plaza.

2015 EVENTS

TORTILLAS FOR TEPEYAC MAY 8, 2015

A spirited luncheon where local community leaders and celebrities roll up their sleeves, grab rolling pins and showcase their tortilla-making talents. Mascots from the Broncos, Rapids, and Rockies also have their own wild tortilla rolling competition!



Our celebrity tortillas rollers getting ready to compete for the best tortilla!

¡ADELANTE! 5K RUN MAY 10, 2015

A 5K Walk and Run and Kids ½ mile Fun Run is a community-building celebration of National Women's Health Week. A community exposition, food, DJ and awards complete this event.



*Get ready... get set...go!
(The starting line at ¡Adelante!)*

FIESTA ON THE PLAZA GALA OCTOBER 8, 2015

Our signature fundraiser and annual celebration, with cultural entertainment and award presentations. The National Western Stadium Arena is transformed into a replica of a Mexican plaza, complete with strolling musicians, a mercado, original art and traditional folk dancers.



A dancer performing at Fiesta

DONORS

We couldn't do it without you! Thank you so much to everyone who donated in 2015!!!



Globeville Community Garden, one of Clinica Tepeyac's collaborative projects

\$100,000 and above

The Colorado Health Foundation
Community Child Health Foundation

\$50,000-\$999,999

Paul M. Angell Family Foundation
Max & Elaine Appel
Denver Foundation-Colorado Health Access Fund
Susan G. Komen for the Cure Foundation

\$10,000-\$49,999

American Cancer Society
AV Hunter Trust
Avon Foundation Breast Care Fund
CIGNA Foundation

Delta Dental of Colorado
Sam and Nancy Gary
Gary Community Investments
Mission Yogurt
Federico and Cindy Peña
Ready Foods
Regis University, Father Woody Fund
Robert R. McCormick Foundation
Ronald McDonald House Charities of Denver
Rose Community Foundation
Rose Medical Center
Ellen M. Scott
The Colorado Trust
The Denver Foundation

\$5,000-\$9,999

Joel & Tiffany Appel
Cancer League of Colorado

CityWide Banks, Denver Tech Center Branch
Community Shares of Colorado
CRL Associates
Denver Health Foundation
Denver Museum of Nature & Science
Denver Post Community Foundation
El Pomar Foundation
Hospital Corporation of America
John and Carie Hughes and Freimuth
Kiewit Infrastructure
March of Dimes
MidFirst Bank
MSU, Student Health Center
Newborn Hope
RxREVVU
Schlessman Family Foundation
Suncor Energy

TJX Foundation
Union Pacific, Colorado and Wyoming
Wells Fargo

\$1,000-\$4,999

BBVA Compass Bank
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Nalle Cervantes
Children's Hospital of Colorado
City Projects
Colorado State University
Community First Foundation
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Mark Cordova
CREA Results
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Source Office and
Technology
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UnitedHealth Group
Walgreens
Women of the ELCA
World Wide Insurance and
Business Services

\$500-\$999

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Amp the Cause
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Orlando Roman
Monique Roth
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Darrell Vigil

\$250-\$499

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Nevel
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Larry and Coleen Bograd and
Hubbard
Thomas Bost
Yoli Casac
Community Capital
Corporation
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Denver
Luz Daniels
Denver Retina Center
Developmental Pathways
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Cecelia Espenoza
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Veronica Montoya
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Lorenzo & Ellen Alires-Trujillo
Lotta Almstrand
Amazon Smile Foundation
Lizbeth Anaya Ramos
True Apodaca
Cynthia Archuleta
Bernice Archuleta
Luz Arenas
Aurora Public Schools
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Alejandra Borunda Torres
Diane Bustillos
Robert Campbell
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Candace Carrera
Salvador Carrera
Kyle Carter
Angela Casias
Alam Castillo
Rolando Castillo
Edwin Castillo

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Rutilio Chavez
Alexis Chavez
Matt Christensen
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Sonia Contreras
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Leopold Doll
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Michael Zamora
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Statement of Financial Position

Assets	
Total Current Assets	2,246,093
Total Fixed Assets	1,069,251
Total Other Assets	58,880
Total Assets	<u>3,374,224</u>

Liabilities and Net Assets	
Liabilities	
Short-term Liabilities	
Accounts Payable	55,615
Accrued Payroll and Related Cost	67,472
Total Short-term Liabilities	<u>123,087</u>
Total Liabilities	<u>123,087</u>
Net Assets	
Unrestricted	1,973,232
Temporarily Restricted	840,355
Permanently Restricted	37,551
Board designated reserve for Ops	400,000
Total Net Assets	<u>3,251,138</u>
Total Liabilities and Net Assets	<u>3,374,225</u>

Statement of Revenue and Expenditures

Revenue	
Total Philanthropy	2,747,018
Total Earned Income	1,123,689
Total Revenue	<u>3,870,707</u>

Expenditures	
Total Personnel	1,621,914
Total Operating Expense	1,385,573
Total Expenditures	<u>3,007,487</u>
Net Revenue Over Expenditures	<u>863,220</u>

Capital	
Total Revenue	62,795
Total Expense	9,832
Net Revenue Over Expenditures	<u>52,963</u>

Beginning Net Assets	<u>2,334,957</u>
Ending Net Assets	<u>3,251,140</u>



Community member sampling the produce from our community garden.



On front cover:
Community member playing
at the Globeville Community Festival,
at Stapleton Park adjacent to
Clínica Tepeyac.



Connect with us!
www.clinicatepeyac.org
(Our newly re-launched website!)

On facebook



or sign up for our newsletter
www.clinicatepeyac.org